



NEWITY Webinar

Insurance for
Restaurants



Every restaurant is different.
Mylo customizes coverage **for you.**

NEWITY believes restaurant owners deserve **the best coverage available**, regardless of size or scope.

NEWITY partnered with Mylo because their licensed advisors and leading edge tech will help you find the right insurance to protect what you're building.

Our Speakers



Frank Dowie

SVP, Head of Insurance

- 20 years of experience in the Insurance Industry
- Oversees the creation and execution of the strategic direction of NEWITY's insurance service group, as well as helping NEWITY members with all of their insurance needs as a licensed insurance agent.



Catt Webb

SVP, Head of Partnerships

- 15 years of Insurance experience
- 9 years of Insurance claims handling and operations
- 4 years of Catastrophe Response and Logistic Support
- 6 years at Mylo and currently responsible for strategic partnership growth and insurance solutions



Amy Pepper

Sales Advisor – Restaurant Expert

- 17 years in the food and beverage industry in multiple service roles before moving to marketing and operations
- 3 years as General Manager
- 4 years of Insurance focused on Restaurant and Retail services

NEWITY partnered with Mylo

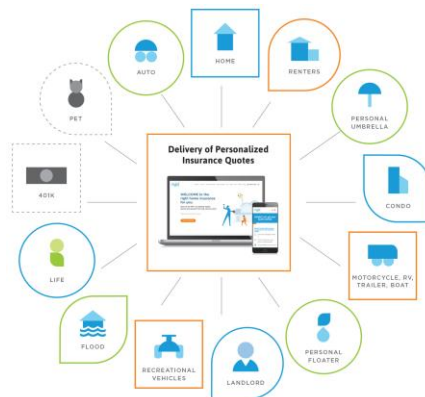
- ✓ Every Mylo agent leverages Lockton's 50+ years of expertise and our coverage recommendations to give personalized advice.
- ✓ Access to 100+ leading A-Rated Carriers, Nationwide with in-house licensed Agents.
- ✓ Suite of products to cover all of your insurance needs.



Why Mylo?

Welcome to Mylo and our embedded insurance platform.

We built everything you need.



Revolutionizing insurance

to protect what matters.

Financial
backing



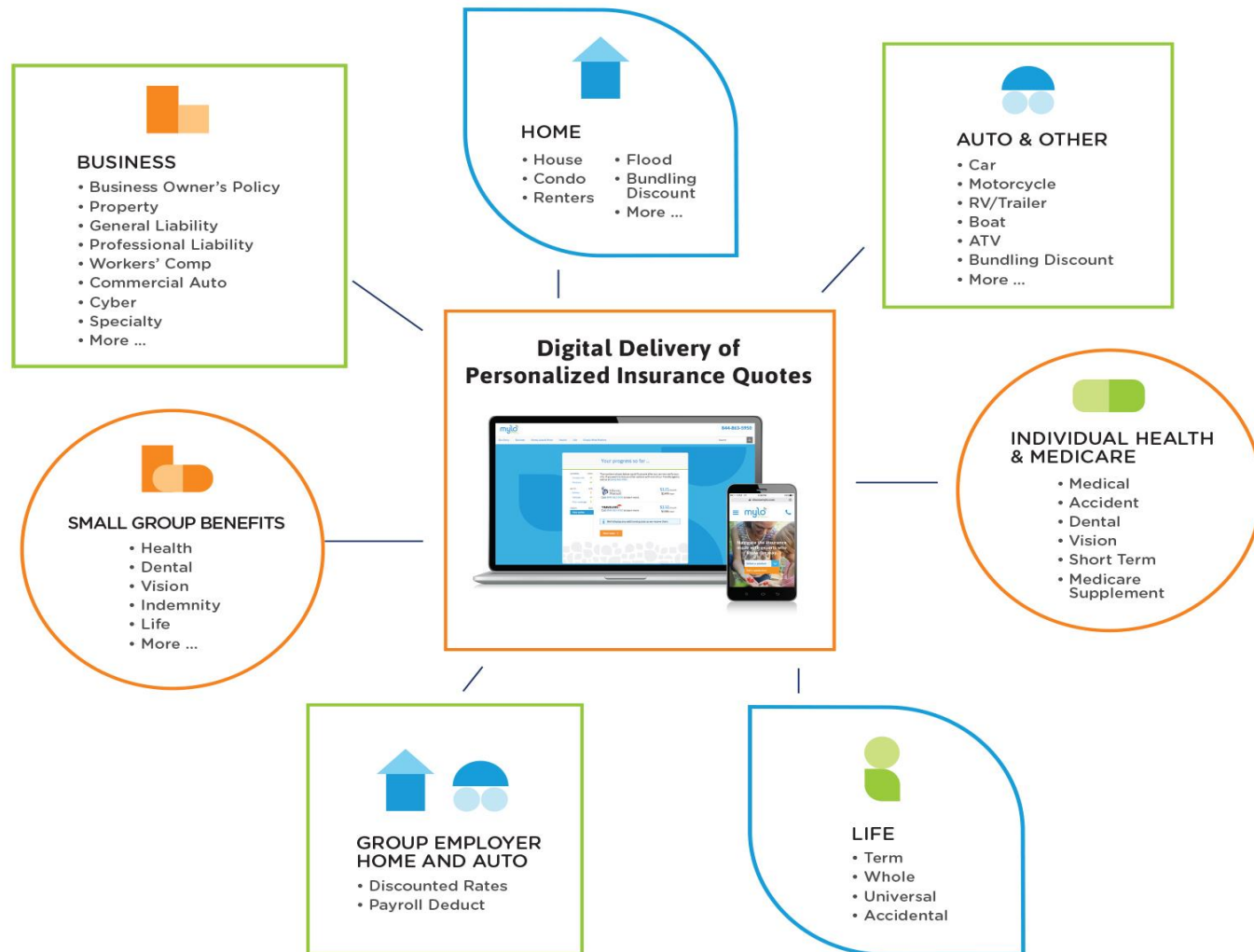
Award
winning



Leading edge
platform



One stop insurance shopping.



200+ top rated carriers... all in one place.



Expert advisors. Customer advocates.

Every Mylo agent leverages Lockton's 50+ years of expertise and our coverage recommendations to give personalized advice.



**Licensed agents in all
50 states**



**Over 1 million calls
annually**

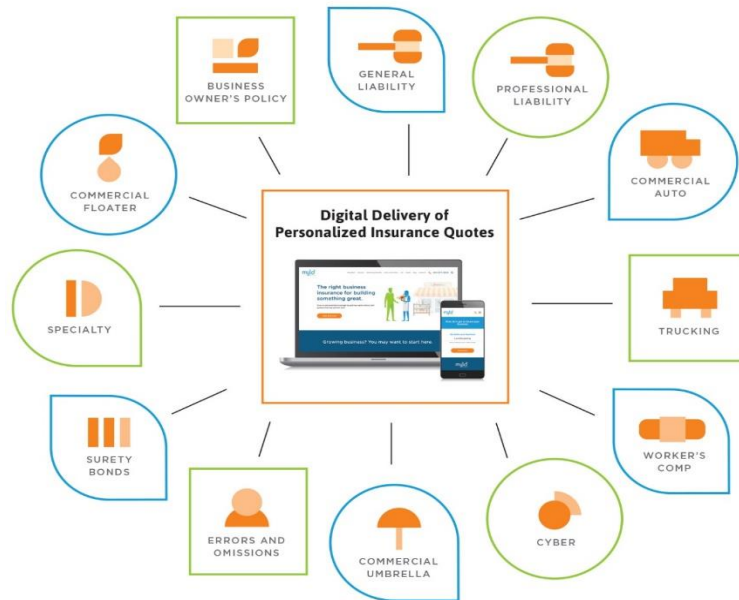


**Appointed with
all carriers**

Commercial insurance
solutions customized for
small business owners.

No Restaurant Is Like Yours!

You may have specialized needs. NEWITY + a licensed Mylo agent can help you figure out the best plan to protect your restaurant. As a digital broker who partners with multiple top-rated carriers, we can give you an objective recommendation and find you the right coverage at the best value.



OVER 40 TOP CARRIERS



5 Insurance “must haves” for Small Business Restaurants

Business insurance has largely remained stable through 2021. According to data from TheCostGuys.com, restaurant owners can expect to pay between \$2,000 and \$8,000 annually for coverage, dependent on their size and scope and on the unique policies they may require.

- ✓ Business Owner’s Policy (BOP)
- ✓ Equipment Breakdown
- ✓ Workers Compensation
- ✓ Umbrella
- ✓ Liquor Liability
- ✓ Cyber Liability



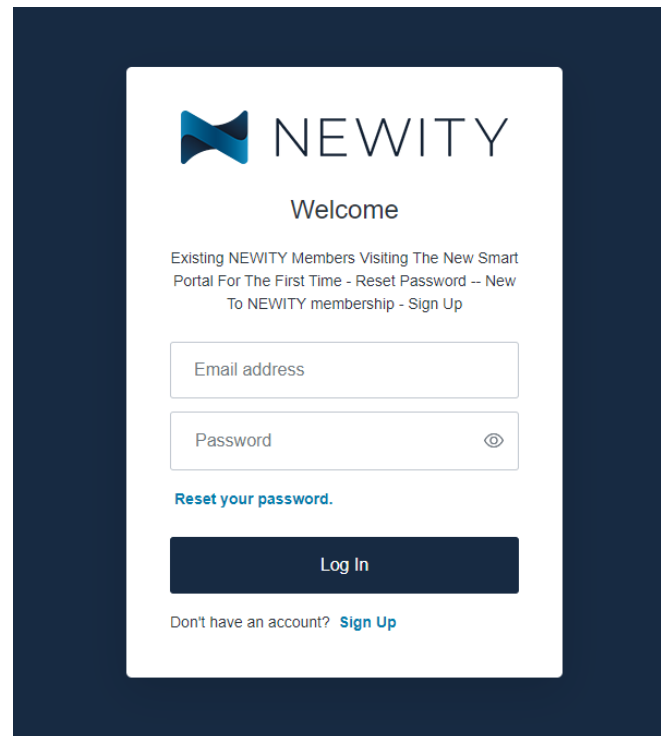
50+
YEARS

Restaurant real life experiences

- Injury related example: NYE, permanent nerve damage as result of cut from broken glass as bartender
- Break-in and theft: During remodeling work, store broken into and safe broken into.
- Mechanical Failure – Property and injury combo: A local KC restaurant (JJs) suffers explosion
- The National Safety Council found that a restaurant worker is injured on the job every seven seconds. Slip and Fall highest frequency.

Want to talk to Mylo about your insurance?

Log into your [NEWITY Portal](#) to get started!



Discussion: What experiences or questions do you have for Amy Pepper?



Thank You